

MASTER'S THESIS TITLE: THE SIGNIFICANCE OF IMPLEMENTING A WELL ORGANIZED PROJECT SELECTION METHODOLOGY USING MULTI-CRITERIA ANALYSIS

Please enter your name:

Please name your current position:

Please enter the name of your company:

QUESTIONS RELATED TO PROJECTS SELECTION CRITERIA

1. What are the 5 most significant reasons that influence your organization in order to select one project against to another?

a.

b.

c.

d.

e.

2. How many projects per year are getting failed to meet cost, schedule or performance (even if they were considered to be successful)? (Please give an approximate percentage for each one)

Percentage of projects that fail to meet **cost**:

%

Percentage of projects that fail to meet **schedule**:

%

Percentage of projects that fail to meet **performance**:

%

3. What is mainly the most usual specification, which most projects in your company fail to meet? (Please underline the preferable)

- a. Cost
- b. Schedule
- c. Performance
- d. Other

4. Does your company use any kind of software or other kind of facility so as to optimize projects selection ability? If yes, please name it. (optional)

5. Do you think that your organization counts all of the potential criteria that might influence project success?

6. Please rate from 1 to 5 the below project selection criteria according to your company policy. (1=Lowest of concern, 5=maximum of concern).

Criteria	Rate
Labor skills	
Relativity to company's profile	
Competition	
Profit	
Reputation	
Maintain customer relationships	
Impact on project portfolio	

7. Have you ever rejected a profitable project because you considered it to be very risky for your company or irrelevant to your business field?

**Please indicate here if you want to receive survey's results
Underline the preferred sentence:**

Yes, I want to receive survey's results

No, I do not want to receive survey's results

Thank you for your cooperation